

OUTLINE OF CONFERENCE – DAY ONE

START	END	EVENT
06.30	09.00	Breakfast for previous night's guests
08.30	09.30	Registration and Coffee
09.30	09.35	Conference 2020! -Julian Naylor.
09.35	09.50	Welcome speech -Tony Vick – Lotteries Council Chairman.
09.50	10.15	Speech from Main Sponsor – Michael Driver of Jumbo Interactive .
10.15	10.45	The Cloud- How safe is it? – Les Pritchard- Neterix.
10.45	11.00	Refreshments & Networking.
11.00	12.00	Workshop – <i>Please don't Go!</i> – Attrition
11.00	12.00	Workshop - Gambling Commission
11.00	12.00	Workshop - Meet the Exhibitors
12.05	13.05	"Smart" Goals DON'T Work ! - David Hyner: An award winning international motivational speaker,
13.05	14.00	Lunch & Networking.
14.00	15.00	Gambling Risk Incurred by Society Lotteries – Any Evidence? - Joe Saxton – nfpSynergy.
15.05	16.05	Workshop – <i>Please don't Go!</i> – Attrition
15.05	16.05	Workshop - Gambling Commission
15.05	16.05	Workshop - Meet the Exhibitors
16.10	17.10	How Oxfam are breathing new life into their weekly lottery for new digital audiences – Oxfam & Signal.
17.10	17.30	AGM - It is very important that members attend.
19.00	19.30	Drinks reception.
19.30	23.59	Gala Dinner Schedule 20.00 -- Hello from the sponsor 20.05 – Dinner is served 21. 15 – Awards Presentation 22.00 -23.59 Entertainment

OUTLINE OF CONFERENCE – DAY TWO

START	END	EVENT
06.30	09.00	Delegate Breakfast
09.00	09.30	Day Delegate Registration
09.30	09.35	Welcome back – Julian Naylor.
09.40	10.40	Society Lotteries Vs. National Lottery – Any Influence? - Joe Saxton, nfpSynergy.
10.45	11.45	Workshop – Please don't Go! – Attrition
10.45	11.45	Workshop - Gambling Commission
10.45	11.45	Workshop - Meet the Exhibitors
11.50	12.10	Refreshments & Networking.
12.15	13.00	'To free or not to free' – The benefits of offering free play incentives for Lottery - David McMorrow - Scottish Children's Lottery.
13.00	13.55	Public Affairs Update – Malcolm Fleming.
13.55	14.00	Close of Conference – Chairman Tony Vick.
14.00		Lunch